



## AUTOMOTIVE RETAILERS ASSOCIATION *Group Benefits*



### Billing Cutoff – April Billing

Please ensure any changes in staffing, coverage, etc. are submitted prior to March 27, 2020.

All changes need to be in place in order to make the billing cycle. Updates filed after this date will show on the following month's billing.

## Succession and Estate Planning

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ARA Membership privileges go beyond just providing buying power discounts. It also includes access to critical business partners and information we need to be successful in business and life.



One such example was the sold out “Succession Planning and Estate Planning” session conducted for ARA members on February 19th. The room was at capacity and clearly a subject of interest. David Booth from Hollis Wealth has plans to conduct another session as there simply wasn't enough space to accommodate all those who wished to attend. Thank you to Hollis Wealth and the representatives from MacKenzie for providing such important information.

Here are a few items that you might want to consider for reasons to attend a future session:

- half of business owners don't have a will
- 75% of businesses will change hands over the next decade
- only 25% of those business owners have a succession plan in place

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### Latest Forms Online

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Is it hard to keep track of all the forms you need to manage your employees' benefits? We have made it simple for you by posting all the latest forms online. Simply visit our website and download what you need – when you need it. Find the latest forms:

[www.ara.bc.ca/forms-3/](http://www.ara.bc.ca/forms-3/)

For more information, Dave Booth can be reached at [david.booth@planwellfinancial.ca](mailto:david.booth@planwellfinancial.ca)

## A word from one of our newest Preferred Supplier - Peninsula Canada:



Hello, my name is Monica Danielson and I am your personal Peninsula's Human Resources Advisor. I excel at helping small businesses achieve success in their company, by equipping them with powerful Human Resources and Health & Safety tools.

At Peninsula, we recognize the value that small-to-medium sized businesses offer the economy. We are passionate about providing the resources for long-term success. With our specially-trained support staff behind you, the sky is the limit for your business!

Each month I will be sharing a "Good to Know" that will give you an insight to best practices when it comes to dealing with one of your most important assets - Your People!

We simplify your Human Resources and Health & Safety! Connect with me today and book your complimentary gap analysis.

Celebrating Great Teams and Culture,  
Monica Danielson  
(250) 516-5117  
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## ARA Events Calendar

Lordco Tradeshow April 1 & 2, 2020

Pacific Coliseum, Vancouver

Skills Canada Provincial April 15, 2020

Tradex, Abbotsford

WreckMaster Inc Courses April 27 to May 3, 2020

Levels 2/3, 4/5 and 6/7 in North Vancouver

Automotive Women's Event April 30, 2020

Element Vancouver Metrotown -- Inspiration, Networking & Mentorship

BC Auto Recyclers Annual General Meeting May 22 & 23, 2020

Tigh-Na-Mara, Parksville, BC

Skills Canada National Competition May 28 & 29, 2020

BC Hosting at the Vancouver Convention Centre

ARA Annual Golf Tournament June 10, 2020

Hazelmere Golf Club, Surrey

ARA Collision/Glass Annual General Meeting & Trade Show

June 26 & 27, 2020 -- Sheraton Guildford Hotel, Surrey, BC

2020 ARA Annual General Meeting & Convention

September 18 & 19, 2020 -- Hilton Whistler Resort

Motorcycle and PowerSport Summit October 4 & 5, 2020

Spirit Ridge Resort, Osoyoos

For full information visit the ARA website  
[www.ara.bc.ca](http://www.ara.bc.ca) and click on the "VIEW ALL EVENTS" box.